



Alliance Contracting: A Resource and Research Bibliography

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**Department of Civil & Environmental Engineering
Research report RR/091/02**

Alliance Contracting: A Resource and Research Bibliography

Preface

This collation of alliance contracting references (and earlier versions of this collation) has been undertaken by an informal network of practitioners and researchers who are interested in developing effective mechanisms for the delivery of projects. If you would like to participate please contact either Mr John McMullan or Dr Colin Duffield.

Abstract

This draft is an update of two previous reports of the same title published in 2002 and 2003.¹ Its purpose is to provide a resource for identifying a body of knowledge relating to alliance contracting.

Project alliancing is a distinct, project specific form of relationship contracting.² A project alliance may be defined as an agreement between two or more entities who undertake to work cooperatively, on the basis of a sharing of project risk and reward, for the purpose of achieving agreed outcomes based on principles of good faith and trust and an open-book approach towards costs.³ Successful alliancing has the potential to deliver substantial cost and quality benefits without the adversarial relationships common in more conventional construction contracts.⁴

The references contained in this report cover a number of key themes. In particular, contracts, relationships, culture, conflict, power, trust, process, governance, industry perceptions and stakeholder satisfaction, guide to practice, and a selection of legal considerations which may arise under a project alliance and other similar project structures.

The bibliography is divided into important book length references, case studies and other research material.

Any views expressed in the references are those of their authors and do not necessarily represent the views of The University of Melbourne or McMullan Solicitors.

Keywords

Alliance contracts, partnering, relationships, conflict

¹ Department of Civil & Environmental Engineering Research Report RR/091/02, The University of Melbourne, 3 December 2002. Supplementary bibliography published in October 2003.

² Graham Thomson, 'Alliance Partnering as a Tool for Project Delivery' (paper presented at the Building for Growth Innovation Forum, Sydney, 4-5 May 1998).

³ Anthony Abrahams and Alan Cullen, 'Project Alliances In The Construction Industry' (1998) 62 *Australian Construction Law Newsletter* 31, 31.

⁴ John Gallagher, 'Project Alliancing – Creating the Possibilities' (paper presented at the International Cost Engineering Council 3rd World Congress, Melbourne, 2002).

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Additional book references are available from the website of the Alliancing Association of Australasia Limited (AAA) <<http://www.alliancingassociation.org>>.⁵

PART 2: Case Studies

For current information on alliancing activities in Australasia, a good starting point is the website of the AAA above.⁶

⁵ Access to book lists is for Members of the AAA

⁶ Access to case studies is for Members of the AAA

PART 3: Other Research Material

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